



SOCIETY FOR ADVANCEMENT OF MANAGEMENT
WASHINGTON CHAPTER

P. O. Box #1748 - Washington, D. C. 20013

June 3, 1966

Vice Admiral William F. Raborn, Jr.
Director, Central Intelligence Agency
Washington, D. C. 20505

Dear Admiral Raborn:

Our Washington Chapter SAM announces the 7th Advanced Management Course to be presented from October to May of the oncoming 1966-67 Chapter Year. The instructor will again be Dr. Raymond Pelissier, who has very capably conducted the 5th and 6th courses.

The Advanced Management Course is an unique, proven development program for your middle and upper level managers, generally at the GS-14, 15 and 16 levels. A list of firms that have enrolled managers in past courses is enclosed, along with names of recent graduates who may be called for their personal evaluation. Over 100 registrants have participated in the six courses presented to date.

This course is an effective management growth experience with the built in advantages of not requiring a participant to be absent from his job or requiring substantial per diem and travel expense. The U. S. Navy Bureau of Ships and the Chesapeake and Potomac Telephone Company have regarded the AMC as a standard management skills program for several years.

We are forwarding announcement and registration material to copies of which are also enclosed for your information.

If you have further questions, please feel free to call Mr. Max A. Butterfield at 154-7442 (IDS) or Dr. Raymond Pelissier at 522-8232. We look forward to having one or more representatives from your organization with us in this important development program.

Sincerely,

C. Scott
C. Scott,
President

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**SOCIETY FOR ADVANCEMENT OF MANAGEMENT
Washington Chapter**

Organizations represented in Advanced Management Courses:

Atlantic Research Corporation
Bureau of National Affairs, Inc.
C. & P. Telephone Companies
District of Columbia Government
Johns Hopkins University Applied
Physics Laboratory
National Plant Food Institute
Potomac Electric Power Co.
Southern Railway Company
Atomic Energy Commission
Department of Army
Department of Agriculture

General Services Administration
Department of Health, Education
& Welfare
Department of Interior
Information Agency
NASA
Navy Department
Post Office Department
Securities and Exchange Commission
Treasury Department
Veteran's Administration

**The following have completed the AM Course and may be contacted
for a personal evaluation:**

Mr. Joseph C. Chicerio
Management Officer
District of Columbia Government
14th & E Streets, N. W.
Washington, D. C. 20004
629-2893 (IDS 137-2893)

Mr. Keith Rumbel
Senior Vice President
Atlantic Research Corp.
Alexandria, Virginia 22312
354-3400

Mr. Stephen R. Woodzell
President, Potomac Electric
Power Company
929 E Street, N. W.
Washington, D. C. 20004
628-8800

Rear Admiral Harry N. Wallin
Deputy Director, Navy Facilities
Eng. Command
U. S. Navy Department
Washington, D. C. 20360
695-0411 (IDS 115-0411)

Mr. John H. Kelso
Executive Officer
National Institutes of Health, PHS
Bethesda, Maryland 20014
496-4353 (IDS 146-4353)

Dr. W. M. Decker
Div. Env. Eng. & Food Protection
Public Health Service, DHEW
300 Independence Ave., S. W.
Washington, D. C. 20201
962-3303 (IDS 132-3303)

**The following organizational representatives may be contacted
for results evaluation:**

Mr. Walter C. Brandt
C & P Telephone Company
930 H Street, N. W.
Washington, D. C. 20005
392-2887

Mr. Arthur B. Lyon
Naval Ship Systems Command
U. S. Navy Department
Washington, D. C. 20360
696-5245 (IDS 116-5245)

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